

# Healthcare Practice Group



The Cushman & Wakefield Healthcare Practice Group targets the dynamic real estate needs of healthcare clients across the continuum of service and real estate use, from urgent care facilities to medical office buildings. Expertise in the healthcare industry, combined with deep local market knowledge and strong relationships with health systems, physician practices and other healthcare providers, allows us to move quickly to meet our healthcare clients' needs. Multi-disciplinary teams help healthcare clients enhance patient care and accessibility, generate efficiencies across their platforms, and maximize the value of their real estate. Cushman & Wakefield's Healthcare Practice Group consistently delivers exceptional service, significant savings, and innovative strategies to our healthcare clients.

Our clients span the full range of organizations in the healthcare sector, and because no two healthcare real estate clients are alike, our approaches are tailored to their specific challenges.

- Academic Medical Centers
- Ambulatory Surgery Centers
- Community Hospitals
- Data Centers
- Independent Hospitals
- Healthcare Developers
- Healthcare Real Estate Investors
- Healthcare REITs
- Physician Practices
- Regional Health Systems
- Senior Housing
- Urgent Care Centers

## Services and Expertise

Providing healthcare has never been more challenging, and real estate is playing an increasingly important role in both the successful servicing of patients and the ongoing strength of the care organization. As traditional models give way to the adoption of new reimbursement and care delivery models, Cushman & Wakefield's Healthcare Practice Group's 300+ members help clients:

- Develop and execute ambulatory strategies, including urgent care centers, free-standing emergency departments, and other patient-centered approaches
- Align their portfolios with their strategic plans and clinical direction
- Execute a process-driven approach to maximize the value of their portfolio
- Lease and manage their real estate portfolios
- Evaluate acquisition and disposition opportunities and prepare for future expansion
- Implement and manage compliance programs

## The Cushman & Wakefield Edge

### Depth of Knowledge

More than 300 real estate specialists drawn from a variety of real estate disciplines — including consulting, brokerage, project management, property and facilities management and valuation — help clients make decisions that enhance patient care and accessibility, generate efficiencies across their platforms, and maximize the value of their real estate.

### Consistent Delivery

We implement consistent, proven processes, operational procedures, financial accounting and reporting, and tenant services across a portfolio.

### Services Provided

- Strategic Advisory
- Property Management
- Engineering Management
- Portfolio Management
- Transaction Management
- Valuation and Advisory
- Investment Sales and Financing